



# **COURSE OUTLINE**

ETP 32 CUSTOMER SERVICE TRAINING - FALL SEMESTER 2017

<b>Class Times:</b>	Tuesday - Thursday 10:00 - 3:00; September 6, 2017 – December 14, 2017
<b>Classroom:</b>	Interurban Campus, Portable A, Room 104
Instructor:	Mark Fournier
Office:	Interurban Campus, Portable A, Room 102A
<b>Office Hours</b> :	Monday 12:00-12:30; Tuesday, Wednesday and Thursday 8:30-9:30 & 3:00-3:30;
	Friday by appointment.
<b>Telephone:</b>	250 370-3839 Email: <u>fournierm@camosun.bc.ca</u>

## **Course Purpose**

This course provides students with the opportunity to develop entry-level employment skills in the retail and service sectors. Students learn and practice essential skills related to employment. These include: customer service skills, communication skills, basic office equipment operation, stock and inventory handling and workplace safety. The course promotes teamwork, personal responsibility and customer service practice.

# Prerequisites

Permission from instructor is required to register in this course. Candidates must demonstrate readiness to learn, ability to travel and function independently in the community and capacity to work cooperatively and safely in a team setting.

## **Required Materials**

Learning material will be presented by the instructor from a variety of sources:

Students are responsible for the following materials:

- Clean clothing in good repair appropriate for delivering customer service in a variety of settings.
- 3 ring binder, pens, paper and a book bag.
- Calendar, schedule or smart phone to keep track of appointments and commitments.
- Meals, snacks, water.

Support is available to students who may have trouble obtaining these items.



**SCHOOL OF ACCESS** 

**EMPLOYMENT TRAINING AND PREPARATION** 

### **Evaluation Plan**

<b>COURSE EVALUATION METHODS</b>		
1.	Dynamic Evaluation: Students will demonstrate progress in course outcomes through assignments and ongoing interactions with instructional staff.	30%
2.	Learning Plan	20%
3.	Learning Lab self-evaluation	20%
4.	Learning Lab supervisor evaluation	20%
5.	Learning Journals	10%

COURSE OUTCOMES			EVALUATION METHODS				
Progress in the outcomes outlined below will be measured using the indicated evaluation methods.		1	2	3	4	5	
1. Demonstrate communication & interpersonal skills that will workplace interactions with employers, employees, custome public.		~	~	~	~	~	
2. Demonstrate a clear understanding of safe work practices and conduct themselves in a safe and responsible manner.	nd the ability to	✓	✓	✓	✓	~	
3. Demonstrate effective problem solving, time management, in willingness to learn within the work place	nitiative and a	✓	✓	~	~	~	
<ol> <li>Identify and safely operate basic retail industry equipment a materials</li> </ol>	nd handle	✓	✓	~	~	~	
6. Skilfully organize and manage stock and inventory and main welcoming retail environment	tain a clean and	✓	✓	~	~		
7. Follow directions and carry out basic customer service relat	ed tasks	✓	✓	✓	✓	$\checkmark$	
8. Identify Customer Service work options within the commun	ity	✓	$\checkmark$			$\checkmark$	
9. Perform a variety of skills related to the proper procedures transactions	for monetary	✓	✓	✓	✓		

# **Attendance** Policy

As a reflection of workplace standards, students are expected to arrive on time to all classes and labs ready to learn. Students are expected to provide appropriate reasons and sufficient notice for all absences and late arrivals. Students are expected to minimise any disruption caused by a late arrival.

Because this course uses an experiential learning approach, it is difficult to make up time missed in class through independent study. Therefore, students are expected to attend at least 80% of the course. Please note that two late arrivals will be recorded as one absence.

Students at risk of not completing this course should approach the instructor as early in the course as possible.



### **SCHOOL OF ACCESS**

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Evaluation #1				
Tittle	Dynamic Evaluation20%			
Description	<ul> <li>Demonstrate professionalism and progress in course outcomes through a variety of means including:</li> <li>Ongoing interactions in class</li> <li>Delivery of assignments</li> <li>Participation in class discussions</li> <li>Interactions with other students</li> <li>Interactions with job search contacts</li> <li>Conversations with the instructor</li> </ul>			
Specifications	<ul> <li>The instructor will rate overall student contribution in the following categories.</li> <li>Customer Service Skills and Attitudes: use of positive language, service orientation, customer engagement, choosing a positive attitude, teamwork</li> <li>Reliability, accountability and initiative</li> <li>Teamwork</li> <li>Personal presentation: attire, hygiene, grooming and body language</li> <li>Safety orientation: using and promoting safe practices, hazard identification and remediation, asking for help, maintaining a clean and orderly work environment, tool handling</li> </ul>			
Due Date	There is no due date; however attendance, participation and meeting deadlines will impact your performance.			